



ROMAL SHAH

BUSINESS DEVELOPER

PROFILE

I am a creative, tenacious, strategic, and focused business developer that excels at building new business prospects and fostering relationships with current clients. I'm devoted to growing personally and making progress in my life. I have a track record of exceeding goals in a challenging setting.

CONTACT ME

 +91 9687637397

 shahrommy20@gmail.com

➤ EDUCATION

GUJARAT UNIVERSITY

bachelor of computer application

EXPERIENCE

HIDDEN BRAINS INFOTECH
2009 - 2012 SEO (INTERN)

COMMUNICATION CRAFTS
2012 - 2014 SEO EXECUTIVE

DENTAWEB PVT LTD
2014 - 2016 SEO EXECUTIVE

XIMIUS PVT LTD
2016 - 2020 SEO + BDE (INTERN)

ORA INFOTECH
2020 - 2022 BDE

MAVIN AGENCY PVT LTD
2022 - 2024 BDE

➤ AREA OF EXPERTISE

- Identifying and generating leads.
- Developing negotiating strategies for price conscious clients.
- Experience in a client facing environment.
- Respond quickly and efficiently to all sales enquiries.
- Positive 'can do' attitude, with a strong focus on getting results.